**Ideation Phase**

**Define the Problem Statements**

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| Date | 22 June 2024 |
| Team ID | SWTID1720010107 |
| Project Name | Freelancing Application – HireConnect |
| Maximum Marks | 3 Marks |

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| **Problem Statement (PS)** | **I am (Customer)** | **I’m trying to** | **But** | **Because** | **Which makes me feel** |
| PS-1 | A freelancer looking for work opportunities. A professional who is skilled, adaptable, and eager to find projects that match their expertise. | Find freelance projects that match my skills and interests, and negotiate terms effectively. | It is difficult to find relevant opportunities and negotiate terms. | There is no centralized system that provides a streamlined process for job searching and negotiation. | Frustrated often missing out on potential projects and fair negotiation opportunities. |
| PS-2 | A client looking to hire freelancers. A business owner or project manager seeking talented individuals to complete tasks efficiently. | Find skilled freelancers for my projects quickly and efficiently, and negotiate terms easily. | It is challenging to assess the credibility and skills of freelancers and facilitate negotiations. | There is no streamlined process for evaluating freelancer profiles, their past work, and facilitating negotiations. | Uncertain and hesitant, leading to delays in project initiation and suboptimal hiring decisions. |